



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/PN/ 855

15th January 2024

Sub. Placement opportunity for MBA students of USMS, GGSIP University in the company “Hexaware Technologies”.

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for MBA students of USMS, GGSIP University in the company “Hexaware Technologies” for your reference and circulation to students to apply on given link by **16th January 2024:**

Registration Link - <https://forms.gle/FkgUZ6m2yKRX2m848>

Company Name – Hexaware Technologies

Hexaware Future Executives Program (HFX) 2024 -

The HFX program is designed to develop the next generation of leaders at Hexaware. The program will provide students with the opportunity to work on a variety of projects across their business, including consulting, technology, and operations.

Job Title: Hexaware Future Executive (HFX)

Position: Management Trainee

Type: Full-time

Location: TBD

Compensation: INR 9.00 LPA to 12.00 LPA

Passing Batch Year: 2024

Qualifications:

- Must be enrolled in **2-years Full-time MBA/PGDM** or equivalent program.
- Must have a B.E, B. Tech BCA, or B. Sc IT with minimum 6 months to 2 years of relevant experience in IT/ Consulting.
- 60% throughout 10th, 12th and Graduation
- **Exceptions:**
 - Candidates with more than 2 years of work experience and domain expertise may be considered for Product Manager roles.
 - A technical background exception may be given for enabler roles like Marketing, HR, Corporate Finance.

- Strong analytical skills and proficiency in Excel, PowerPoint and other relevant tools.
- Exceptional communication and interpersonal skills.
- Ability to work well in a team environment and collaborate effectively with others.
- Ability to multitask, prioritize, and manage time effectively.

Please find attached JD for further details of this opportunity. Applicants are required to upload resume on registration link.

LAST DATE FOR REGISTRATION IS 16th January 2024.



(Dr. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIPU



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Position: Management Trainee

Type: Full-time

Location: TBD

Compensation: 9.00 LPA to 12.00 LPA

Passing Batch Year: 2024

Job Overview:

We are seeking motivated and detail-oriented Management Trainees from top business schools to join our prestigious organization. They will support the business by analyzing and summarizing data, conducting research, and presenting clear and concise recommendations. The ideal candidate will be a self-starter with excellent communication skills and the ability to work independently and as part of a team. This program is designed to develop your skills, sharpen your business acumen, and prepare you for leadership positions within our organization.

Responsibilities:

- Collaborate with cross-functional teams on strategic projects, providing fresh perspectives and analytical insights.
- Identify opportunities to optimize processes and contribute to the implementation of innovative solutions.
- Analyze key performance metrics, contribute to reports, and recommend strategies for continuous improvement.
- Receive guidance and mentorship from senior leaders within the organization to help shape your career trajectory.
- Engage in rotational assignments across departments to gain diverse experience and insights.
- Participate in structured training sessions to enhance your skills, knowledge, and leadership abilities.

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- Ability to multitask, prioritize, and manage time effectively.

Note: This job description is intended to provide a general overview of the position and the essential duties and responsibilities associated with it. The job description may change as per the discretion of the management based upon the business demands. It is not intended to be an exhaustive list of all duties and responsibilities, and the company may assign additional duties as needed. If you have any questions or require further clarification about this position, please do not hesitate to contact us.

HFL SUMMER INTERNSHIP PROGRAM (PROJECTS OVER THE YEARS)

2022	2021	2020	2023
Research and Analysis on Search Engine Optimization of Tensai, Amaze and Hexaware as an overall brand	Impact of cloud, digital and data in biopharma industry and opportunities for IT service providers	Priorities of a CFO in a post-corona world and how Data Analytics can help them	APAC-INDIA SALES-Research on - Key Accounts, Market Trends, Technologies, Digital Products, Industries, Finances, Client Profiles, Competition Profiles etc.
The scope is to analyze pricing grid, profitability trend and recommend corrective actions for Margin Improvement	Cloud migration services – market size, trends, competitive analysis	Role of Data & Analytics in Getting Capital Markets back to business Post Covid-19.	TENSAI (ITO)- Exploring Market Trends for AIOps & IT Ops Automation to identify Enterprise needs and align key focus areas for Tensai
To ensure better adoption of Evolve and improving the HV branding internally and externally through communication and marketing tools.	Core Banking transformation geared towards a “new normal” digital	Digital Marketing Research	CONSULTING-• Market research/analysis of the Consulting Models & Offerings at primarily Cognizant & Infosys; How they are structured between Verticals/Service Lines and Central teams?; What are the core Consulting offerings?
Advisor Relations Repository and Deal Renewal Targeting	Reimagining Bank Branch Operations for a contactless customer & employee experience.	AI / ML in Testing Research	D&S-Enabling business operations for D&S
Create an offering strategy for DCT service line	Infrastructure as Code – market size/opportunity, trends, competitive analysis, hyperscaler/leading products & solutions comparisons, startups & funding.	Increasing profitability across BFS units	ITO (Practice)-Leveraging ChatGPT for enhancing Digital ITO Solutions and Propositions
To compare the business model of LP & DL and provide tangible recommendations and insights for the growth of both the accounts	Alliance and Partnerships in Fintech	Strategic Plan for Credit card business based on Verisk/Argus acquisition	H&I (Insurance)-How an insurer can build and leverage APIs – principles, considerations and monetization angle if any – essentially API strategy that insurers can adopt; Insurance Brokerages, Market Trends, Industries, Client Profile, Competition Profiles etc.
Research on Targeted key accounts and prepare GTM for the FS Unit	Build a cloud adoption view of existing accounts and assess impact of participation or lack of in their transformation	Attribution Analysis	ESG-Climate Tech ecosystem and how AI can empower Climate Techs firms to bring product improvements on less carbon emissions and more renewable energy usage
Comparative analysis of low code and hyper automation technologies; Overview of composable architecture and what is Gartner’s perspective on the same.	“Data & AI solution elements for Hexaware’s service offerings of GTM service lines and Verticals”	Analyze pricing grid, profitability trend and recommend corrective actions for Margin Improvement	CLOUD & DATA-Exploring Market Opportunities for Solution Accelerators in the area of Generative AI & Cognitive Services and building the GTM
Future of Hyper personalized CX- Banking	ERP implementation	EU Sales Project-Impact analysis of Covid 19 to Hexaware customers in short – medium term	CXT Interactive (Part of D&S) -Exploring Market Opportunities for Solution Accelerators and building the GTM
How are Banks leveraging technology to remain profitable while supporting their clients’ Home Ownership life goal?	<ul style="list-style-type: none"> Creation of an exhaustive global ZD Rate Card covering ITO Service and not just Infra Creation of more matured Shared Service Catalogue with all the standards Research on local IT providers in target regions, service lines, strengths, differentiators Research on local advisors for Infra and ITO 		ESG- How IoTs, Digital Twins and Analytics would enable high energy consumer industries with energy transition mandates
Create a Strategic Business Plan with a Three-year perspective for BPS			Hexavarsity (L&D)-Rebranding L&D of Hexaware internally as well as externally business analyst project related to Branding and Marketing various business marketing simulations. “The fundamentals of Digital Marketing” from GoogleVer creative cut out for marketing